

Trikon Electronics Pvt. Ltd.

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To,
Maneck Gilder,
Gilder Villa,
17, Perry Cross Road,
Bandra, Mumbai 400 050

January 19, 2007

Dear Maneck,

I am writing this letter to you to thank you for the work you have done for our office at Dadar. After moving from one dreary space to another, we finally have an office that is a pleasure to come to every day.

All my colleagues join me in commending your design. You have shown us how simplicity can be elegant. You have designed work places that combine flexibility required for individualisation with standardisation required by efficiency. The design of public spaces is excellent too. The wash rooms for example are proving to be easily maintainable despite being heavily used.

I feel privileged to have worked with you on this design. You converted a process that is often distasteful and full of friction to one that was enjoyable. Your special skill, uncommon amongst artists, is in handling the individual's preferences in such a manner as not to destroy the overall character of the creation. I am thankful for the number of times you tactfully steered me away from choices and requirements that on hindsight would have been disastrous. I am also thankful for the number of times you have gone out of your way to incorporate our ever changing requirements even when it was late or when it required large amounts of reworking.

Recently a visitor who has also visited many of our competitors complimented our office and said it was a mark of our commitment to our people and our business. I will be pleased to forward such compliments to any of your prospects who need a recommendation.

Your's truly



Deven Verma
for Trikon Electronics Pvt. Ltd.